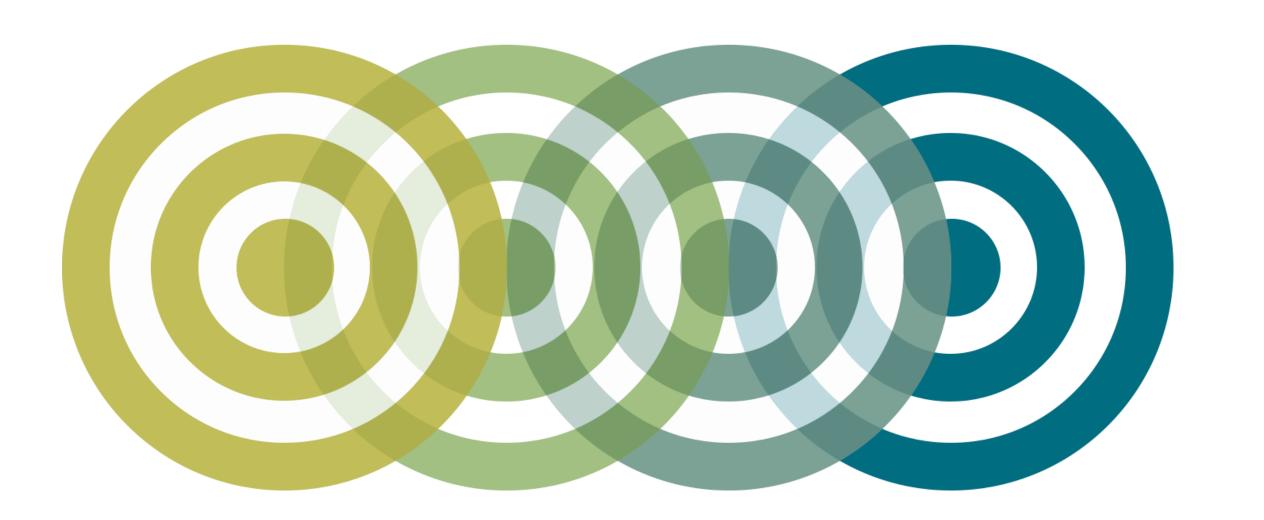
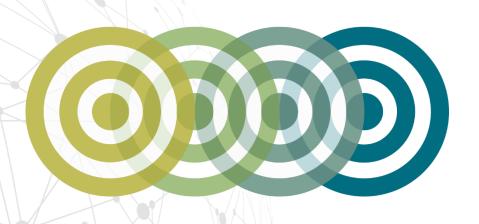
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THE TRANSFORMATION IN THE TRANSFORMATION

EXECUTIVE PERSPECTIVES







THE EVOLVING NATURE OF TRANSFORMATION

covidently significantly impacted business, but leaders have faced similar types of decisions in prior disruptions

Key areas requiring executive attention during covid



Business Model Design



Customer Experience



Partner Strategy



Employee Well-Being



Empowering Teams



Digital Infrastructure



Operating Model Design

PRIOR DISRUPTION

- 1995 Dot.com bubble **-2004**

2000 *Y2K*

2001 Terrorist attacks

- 2004 Indian Ocean tsunami

2009 Financial crisis

2010 Iceland volcanic explosion

2016 Brexit vote

COVID-19 was a particularly acute disruption with immediate consequences that required dramatic intervention

	ACUTE	CHRONIC
ONSET	Sudden, rapid and often severe onset	Slow-building and persistent
SYMPTOMS	Obvious and attention- grabbing	Not always obvious; can be overlooked
TREATMENT	Requires rapid and typically dramatic response	Requires sustainable, well-planned changes
DURATION	Temporary, but can develop into acute conditions	Long-lasting and cannot simply be "cured"



What is the transformation myth?

Transformation is an **event with a start and end** where organizations migrate from one steady state to another as **opposed to a continuous process** of adapting to a highly volatile, ambiguous, and uncertain environment **shaped by multiple, overlapping disruptions**

Sustaining an environment of continuous change requires a

Growth Mindset

A belief that innovation is a key to growth and that it is possible to acquire the capabilities required to thrive through disruptions



"Microsoft's culture change was the belief that everyone can grow and develop; potential is nurtured, not predetermined, and anyone can change their mindset'. They would shift from being 'know-it-alls' to 'learn-it-alls'".



Satya Nadella CEO, Microsoft

"In moments of incredible change, that's when the companies that are most nimble thrive. We asked what are 15 things that we've always known we've had to do, but never gotten a shot to do? We adopted the mindset that this is our moment; we can't miss the moment."



Andy Ruben
Founder & CEO, Trove

Growth Mindset means innovating through disruption

We see three phases that resilient leaders will likely face in acute (and chronic) disruptions



Respond

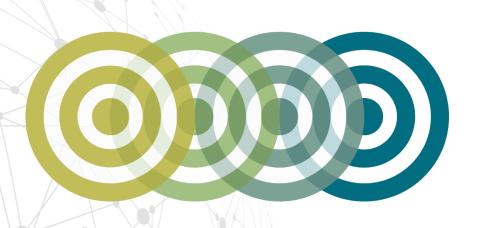
How an organization deals with the present situation and manages continuity

Recover

How an organization learns and emerges stronger

Thrive

How an organization prepares for and shapes the "new normal"



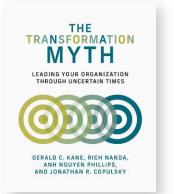
BUILDING NEXT-GEN CAPABILITIES USING TECHNOLOGY

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Technology is undoubtedly the strategic issue of our time; however, common myths relegate it to a driver of optimization instead of an enabler for transformation

"Technology is only part of digital resilience...It's not that we think that the technological tools are unimportant, but simply that they command a disproportionate amount of attention, oftentimes to the detriment of effective application and use of those technologies"



Excerpt from

The Transformation Myth

Five myths permeate management thinking about the strategic impact of technology

#01 Technology is the responsibility of CIOs and CTOs

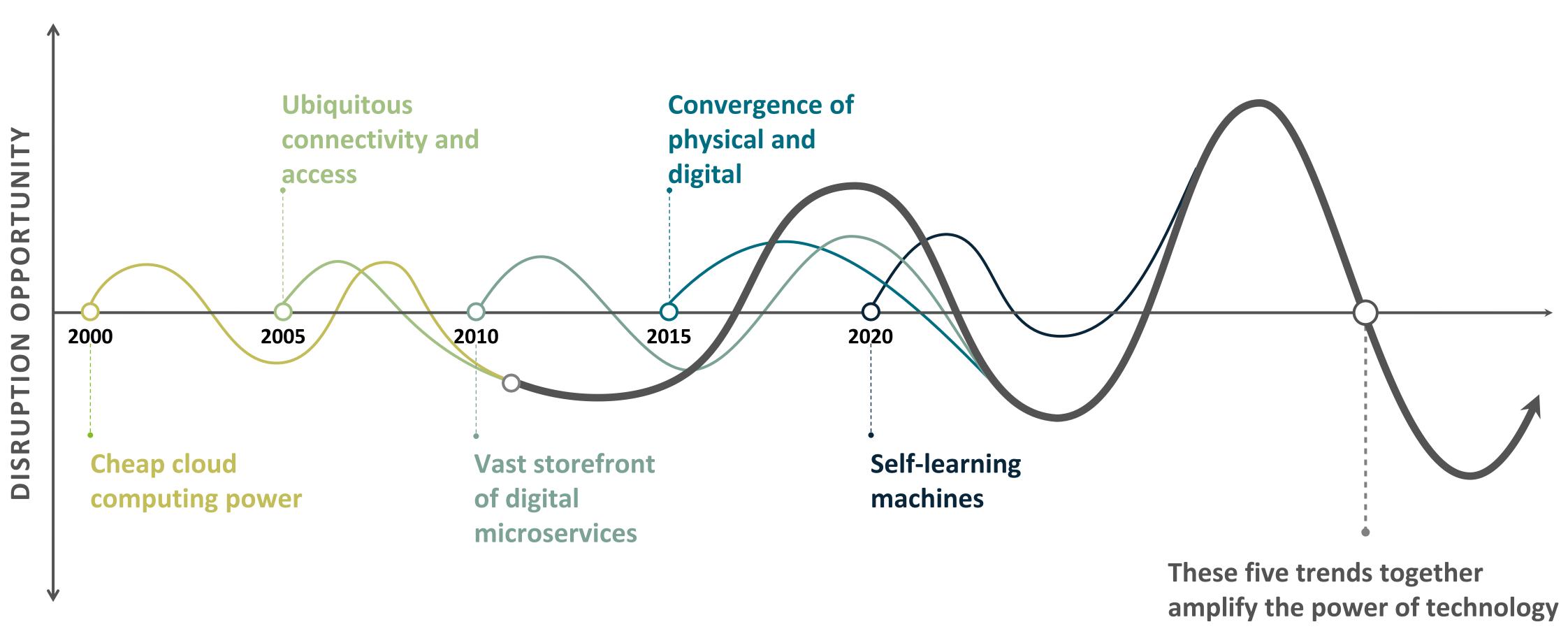
#02 Technology is a silver bullet

#03 Technology > Strategy

#04 Acting like a 'tech company' means acting like Amazon or Google

#05 Newcomers will disrupt incumbents

Converging technologies are creating new business opportunities



Growth mindset organizations invest in technologies that enable four key capabilities

FOUR CAPABILITIES THAT ALLOW ORGANIZATIONS TO ADAPT AND INNOVATE



Nimbleness

Act decisively and pivot quickly when circumstances merit a change in direction



Scalability

Handle any unanticipated changes in demand overnight



Stability

Maintain
operational
excellence and
resultsorientation, even
while nimbly
pivoting and
rapidly scaling



Optionality

Integrate new capabilities to become even more nimble, scalable, and stable

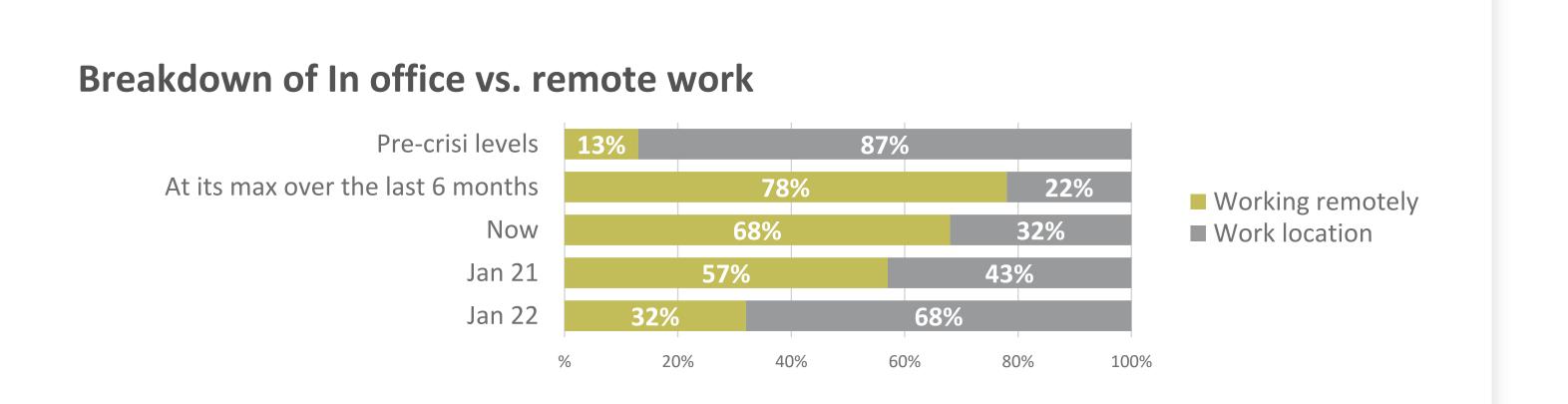


THE TRANSFOR

COVID-19 shift to remote work has permanently changed the way we think about our future workplace

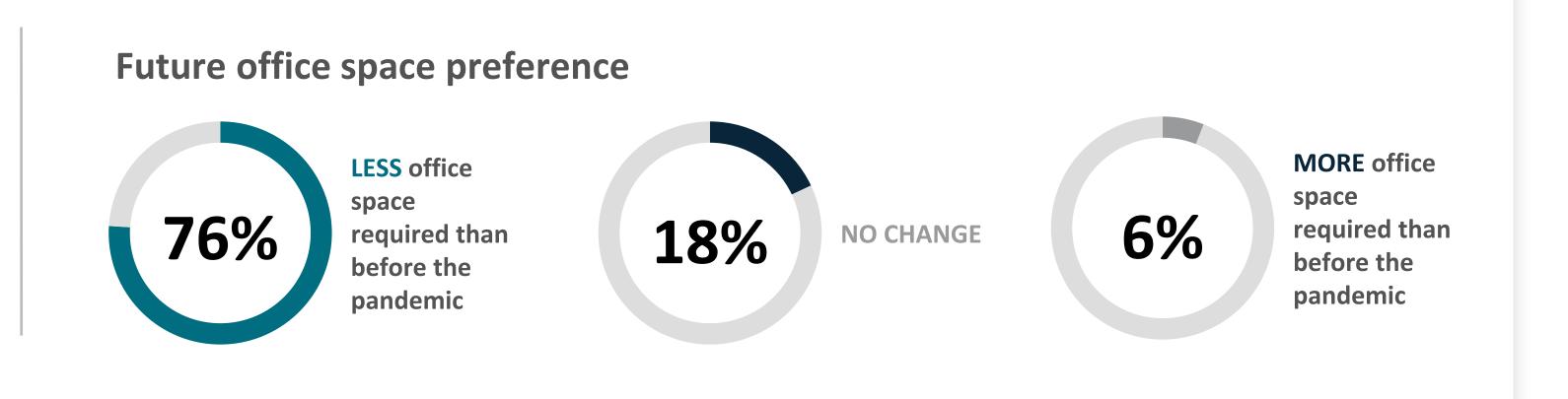
Shift to Remote Work

CEOs expect almost one-third of their employees to be working remotely in January 2022



Expected Office Space Requirement

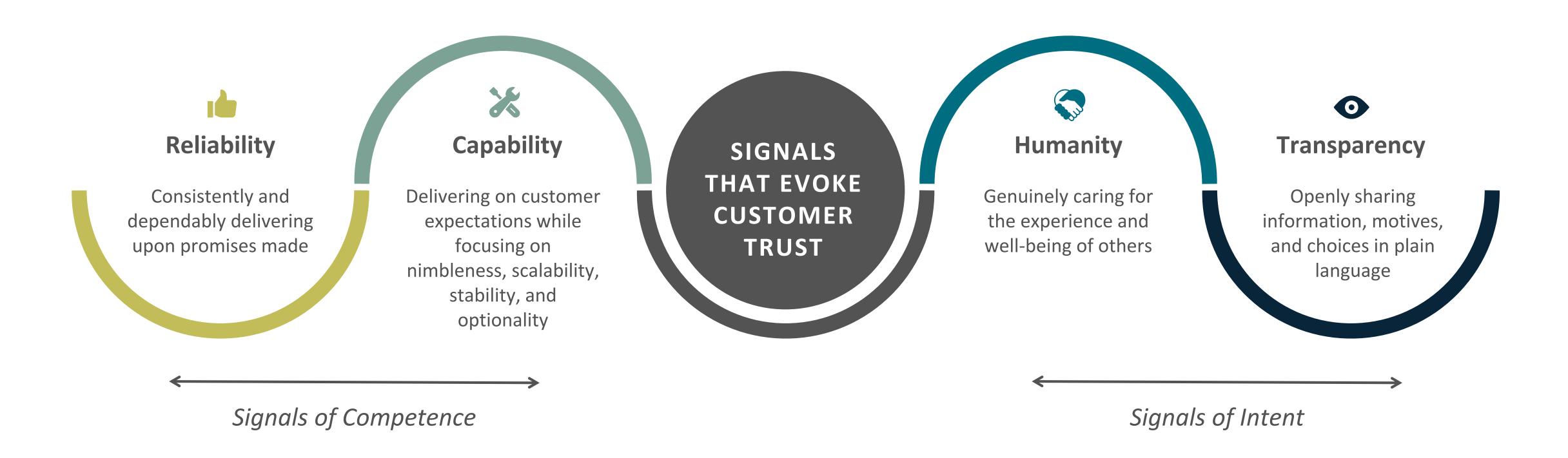
76% of CEOs say their companies will need less office space in the future



Companies were forced to re-imagine future of work in order to account for behavioral shifts and technological advancements



Disruptions also impact customer habits. What can organizations do to exhibit commitment to evolving customer needs?

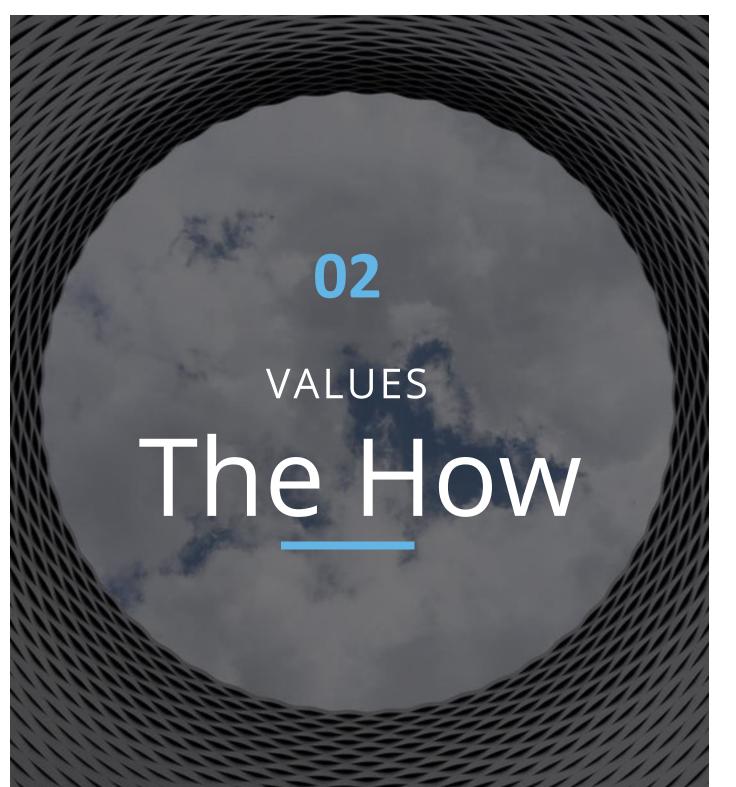


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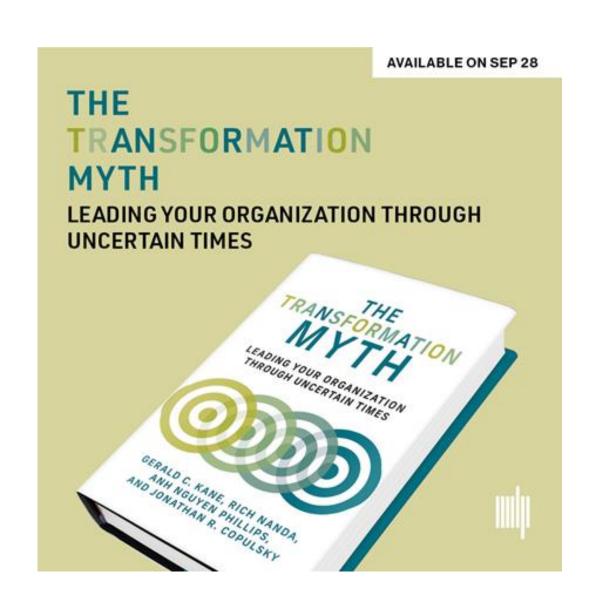




In times of crisis, leading with purpose, common values, and a clear mission can provide the north star needed to guide and propel organizations forward

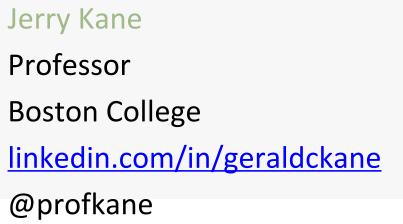
THE TRANSFORMATION MYTH

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